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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

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SEC FILE NUMBER

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**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section of the Securities Exchange Act of 1934 and Rule 17a-5d hereunder

				2/31/2002	
		MM/DD/YY		MM/ĎD	/YY
	A. REGISTRA	ANT IDENTIFIC	ATION		
NAME OF BROKER-DEALER:	Diversified	Investors Secu	rities Corp.	OFFICI	AL USE ONLY
ADDRESS OF PRINCIPAL PLAC	E OF BUSINESS:	(Do not use P.O. Bo	x No.)	FIR	M I.D. NO.
	4 Manhattan	ville Road			
		(No. and Street)			
	Purchase	NY		10577	
(City)		(State)		(Zip Code)	
NAME AND TELEPHONE NUME Enna M. Calvi, Fina			EGARD 10 THIS RE	(914) 6	97-8852
				(Area Code – 1	Felephone Number)
INDEPENDENT PUBLIC ACCOU	<del></del>	ANT IDENTIFIC	<del></del>	(Area Code – 1	lelephone Number)
NDEPENDENT PUBLIC ACCOU PricewaterhouseCooper 1177 Avenue of the Am	UNTANT whose op		this Report*	(Area Code –	10036
PricewaterhouseCooper	UNTANT whose op	inion is contained in findividual, state last, firs New York	this Report*	(Area Code –	
PricewaterhouseCooper  1177 Avenue of the An  (Address)	UNTANT whose op es LLP (Name - i	inion is contained in findividual, state last, firs New York	this Report*  tt, middle name)  NY		10036 (Zip Code)
PricewaterhouseCooper  1177 Avenue of the An  (Address)	ONTANT whose opers LLP  (Name - interior (Ci	inion is contained in findividual, state last, firs New York	this Report*  tt, middle name)  NY		10036 (Zip Code)
PricewaterhouseCooper  1177 Avenue of the An  (Address)  CHECK ONE:	ONTANT whose opers LLP  (Name - interior (Ci	inion is contained in findividual, state last, firs New York	this Report*  tt, middle name)  NY		10036 (Zip Code)
PricewaterhouseCooper  1177 Avenue of the An  (Address)  CHECK ONE:  XX Certified Public Acc	ONTANT whose opers LLP  (Name - interior interio	inion is contained in findividual, state last, firs New York	this Report*  It, middle name)  NY  (State)		10036

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2) MAR 1 2 2003

### OATH OR AFFIRMATION

I, <u>Enna M. Ca</u>	alvi		, swear (or affirm) that, to the best of
my knowledge an	id belief the accompanying financia	al statement an	d supporting schedules pertaining to the firm of
Diversifie	ed Investors Securities	Corp.	, as
of <u>December</u>	er 31	, 2002	, are true and correct. I further swear (or affirm) that
			or director has any proprietary interest in any account
<del>-</del>	as that of a customer, except as foll	=	
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			Signature
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	Hotary Public		Financial Principal Title
	Westchester Co., New York 49 69082		Title
. M	ly Commission Expires +/23/06		
Not	tary Public R	JAing.	
This remort ** con	ntains (check all applicable boxes):	John Marie	
(a) Facing Pa			
	t of Financial Condition.		
	t of Income (Loss).		
	t of Changes in Financial Condition	n.	
	t of Changes in Stockholders' Equi		or Sole Proprietors' Capital.
	t of Changes in Liabilities Subordin	nated to Claims	s of Creditors.
(g) Computat	tion of Net Capital.		
(h) Computat	tion for Determination of Reserve I	Requirements F	Pursuant to Rule 15c3-3.
	on Relating to the Possession or Co		
☐ (j) A Reconc	ciliation, including appropriate expl	lanation of the	Computation of Net Capital Under Rule 15c3-3 and the
Computat	tion for Determination of the Reser	ve Requiremen	its Under Exhibit A of Rule 15c3-3.
(k) A Reconc	iliation between the audited and ur	naudited Staten	nents of Financial Condition with respect to methods of
consolidat			
(l) An Oath o			
	f the SIPC Supplemental Report.		
LX (n) A report d	escribing any material inadequacies	tound to exist	or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# **Diversified Investors** Securities Corp. Statement of Financial Condition as of December 31, 2002



PricewaterhouseCoopers LLP 1177 Avenue of the Americas New York NY 10036 Telephone (646) 471 4000 Facsimile (813) 286 6000

#### Report of Independent Accountants

To the Board of Directors and Stockholder of Diversified Investors Securities Corp.

Vivuatahord capers LCP

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Diversified Investors Securities Corp. (the "Company") at December 31, 2002 in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management; our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America which require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

February 21, 2003

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### Diversified Investors Securities Corp. Statement of Financial Condition December 31, 2002

Assets		
Cash		\$ 524,702
Commissions and concessions receivable		1,172,715
Other assets		66,059
Total assets		\$ 1,763,476
Liabilities and Stockholder's Equity		
Liabilities:  Marketing and distribution expenses payable		\$ 259,473
Due to Parent	į.	918,908
Accrued expenses		1,692
Total liabilities		1,180,073
Stockholder's equity:  Common stock - \$1 par value, 1,000 shares authorized, issued and outstanding	. *	1,000
Additional paid-in capital		1,394,463
Accumulated deficit		(812,060)
Total stockholder's equity		583,403
Total liabilities and stockholder's equity		\$ 1,763,476

## Diversified Investors Securities Corp. Notes to Statement of Financial Condition

#### 1. Organization

Diversified Investors Securities Corp. (the "Company"), a wholly owned subsidiary of Diversified Investment Advisors, Inc. ("Diversified" or the "Parent"), an indirect wholly owned subsidiary of AEGON USA ("AEGON"), is a registered broker-dealer pursuant to the Securities Exchange Act of 1934 and a member of the National Association of Securities Dealers, Inc. The Company transacts customer trades in mutual funds and variable annuities and serves as the distributor of certain mutual funds affiliated with Diversified.

#### 2. Summary of Significant Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

The Company records commissions revenue and related expense on trade date. Under a distribution plan pursuant to Rule 12b-1 of the Investment Company Act of 1940, the Company may receive a fee from certain mutual funds for which it serves as the distributor at an annual rate not to exceed 0.25% of each fund's average daily net assets. The Company has also entered into agreements with various mutual fund groups whereby it participates in revenue sharing for the placement and retention of assets in such mutual funds. The Company has entered into an agreement with Diversified to periodically pay the amount equal to 12b-1 and revenue sharing fees as reimbursement for certain marketing and distribution expenses paid by Diversified on behalf of the Company. As of December 31, 2002, \$913,242 is included in commissions and concessions receivable and due to affiliates.

In accordance with an informal intercompany agreement, the Company also records expense, as well as an offsetting revenue, for commissions paid on its behalf by AEGON companies. As of December 31, 2002, \$259,473 was included in commissions and concessions receivable and marketing and distribution expenses payable.

The fair value of financial assets and liabilities, consisting primarily of receivables and payables relating to commissions, are considered to approximate the carrying value due to the short-term nature of the financial instruments.

#### 3. Related-Party Transactions

Certain operating expenses incurred by AEGON have been allocated to the Company.

#### 4. Regulatory Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that aggregate indebtedness shall not exceed 15 times net capital or \$5,000, whichever is greater. As of December 31, 2002, the Company's net capital was \$491,785 which exceeded the net capital requirement of \$78,672 by \$413,113 and its ratio of aggregate indebtedness to net capital was 2.40 to 1.

# Diversified Investors Securities Corp. Notes to Statement of Financial Condition

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 under paragraph (k)(1) thereof because transactions are limited to agency trades of registered securities of registered investment companies and no customer funds or securities are held.

#### 5. Concentrations of Credit Risk

The Company's cash is held at a major regional U.S. bank.

#### 6. Income Taxes

The Company is included in the consolidated U.S. Federal income tax return of AEGON, and files separate state and local returns. In accordance with an agreement between AEGON and the Company, U.S. Federal income tax expense is allocated to the Company based on consolidated tax filings. The Company will be reimbursed by AEGON for the utilization of its U.S. Federal net operating loss to the extent such benefits are used in the consolidated tax return. For state and local taxes, temporary differences related to the Company's tax loss carryforwards have been fully reserved. Minimum state and local taxes were recorded.

Tax assets and liabilities resulting from the income tax allocations are settled by entries in an intercompany account from or due to AEGON.